

2025 Preferred Travel Partner Webinar

Agenda

- Resource Management Overview
- WashU Business Expense/Travel Policy
- Preferred Hotel Partners
- Preferred Rental Car Partners
- The Parking Spot
- TravelPlex
- Southwest Airlines
- Q&A



Resource Management exists to help our faculty, students and staff fulfill the university's teaching, research, and patient care missions. We are a service organization responsible for:

- Procurement
- •Furniture & Design
- Mail services
- Vending
- Copy centers
- Out-sourced contracting

Special areas of focus include:

- Expense reduction
- •Logistics
- Supplier Diversity
- Compliance with federal regulations
- •Import/Export assistance
- Contract negotiation and development



Resource Management Webpage

Questions? PurchasingServices@wustl.edu

<u>Financial Services- Business Expense Policy Page</u>



2025 Preferred Hotel Partners

















TOWNEPLACE SUITES" MARRIOTT









2025 Preferred Car Rental Partners











the Parking Spot®

We have the most spots, nationwide.

O ATLANTA

ATL The Parking Spot 1
ATL The Parking Spot 2
ATL The Parking Spot Fly
ATL The Parking Spot Plus

O AUSTIN

AUS The Parking Spot East AUS The Parking Spot West

O BALTIMORE

BWI The Parking Spot North BWI The Parking Spot West

o **BUFFALO**

BUF The Parking Spot

O CHARLOTTE

CLT The Parking Spot

O CHICAGO

MDW The Parking Spot

o **CLEVELAND**

I CLE The Parking Spot

O DALLAS

DFW North
DFW Premium
DFW South

DAL Love Field 1 DAL Love Field 2

o **DENVER**

DEN The Parking Spot

O HARTFORD

| BDL The Parking Spot

O HOUSTON

HOU The Parking Spot 1 HOU The Parking Spot 2

IAH The Parking Spot, JFK Blvd. IAH Will Clayton 1 IAH Will Clayton 2

KANSAS CITY

MCI The Parking Spot

LOS ANGELES

LAX Century LAX Sepulveda

MIAMI

Park 'N Fly by The Parking Spot

MINNEAPOLIS

Park 'N Fly by The Parking Spot

NASHVILLE

BNA The Parking Spot

NEWARK

EWR The Parking Spot, Haynes

O OAKLAND

| Park 'N Fly by The Parking Spot

o ORLANDO

| MCO The Parking Spot

O PHILADELPHIA

PHL The Parking Spot North
PHL The Parking Spot South

O PHOENIX

PHX The Parking Spot 1
PHX The Parking Spot 2
PHX The Parking Spot South

O PITTSBURGH

| PIT The Parking Spot

O SALT LAKE CITY

SLC The Parking Spot

O SAN FRANCISCO

Park 'N Fly by The Parking Spot

O ST. LOUIS

STL The Parking Spot 1
STL The Parking Spot 2
STL The Parking Spot 3
STL The Parking Spot East

OVER 100,000 Spaces

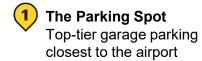
46
Locations

28
Airports

Covering the most ground for your travel.

theParkingSpot[®]

St. Louis - Lambert Airport (STL)





Parking Garage



Valet Parking



Car Care



The Parking Spot 2
Outdoor covered parking



Covered Parking



Uncovered Parking





Covered Parking



Uncovered Parking



The Parking Spot East
Quick access to Terminal 2
(Southwest Airlines)



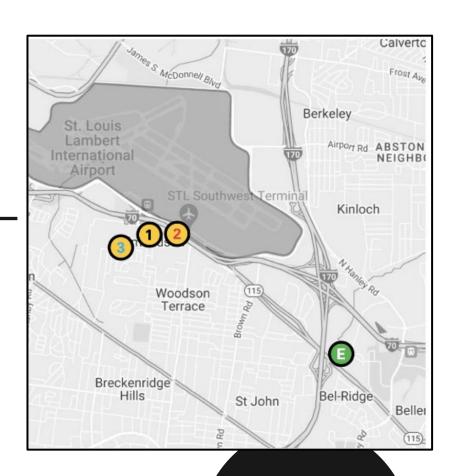
Parking Garage



Premium Parking



EV Charging Available





theParkingSpot[®]





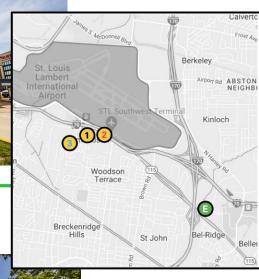
The Parking Spot 3



2 The Parking Spot 2



The Parking Spot East



Amenities to ease your travel

We make traveling even easier for travel pros.



Covered, Uncovered, Valet, Premium Parking (varies by location)



Shuttle Tracking App



Always Open



Quick Shuttle Service



Free Bottled Water



Luggage Assistance



Car Care, available by location

The mobile app

Where pro travelers can do it all.

With our app, travelers can record where they have parked on the lot, track shuttles upon their arrival, and earn Spot Club points.

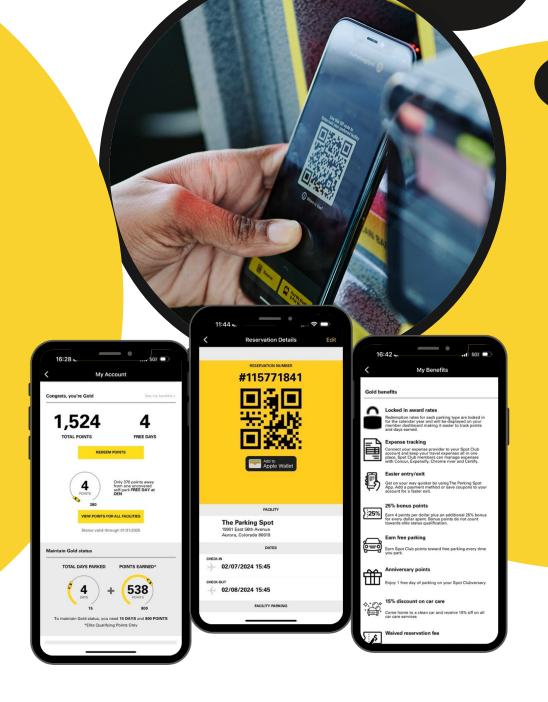
The Parking Spot App

- Track shuttles
- Contactless entry and exit
- Manage and book reservations
- · Redeem points for free parking
- Mobile Fast Exit once you've added a credit card, just scan your QR code at exit and go!
- Find My Shuttle & Pick Me Up
- Emailed receipts

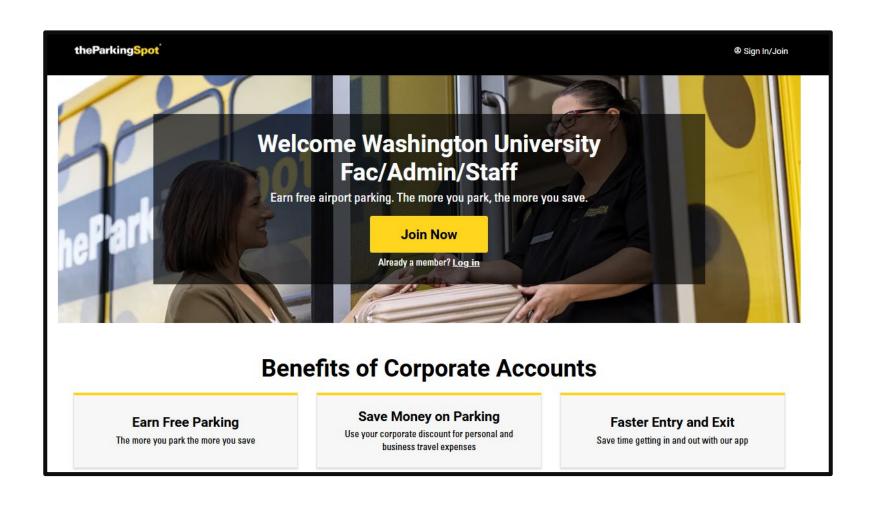
Download The Parking Spot App available on the App store or Google Play



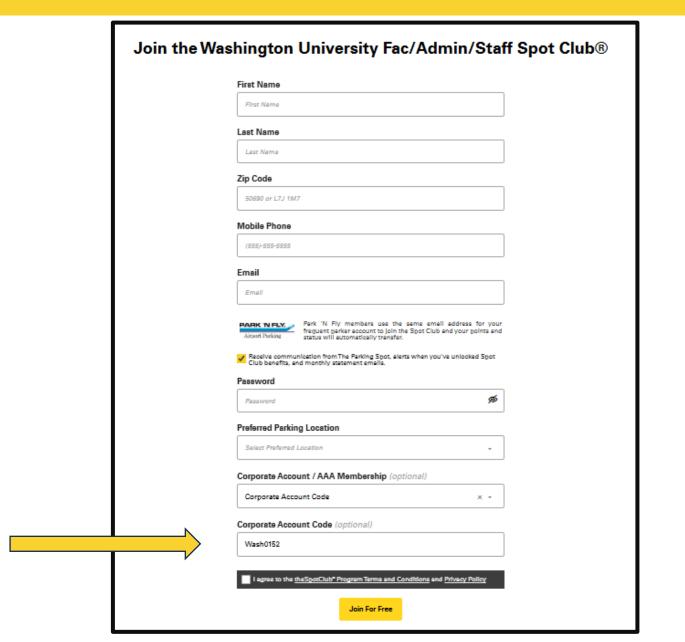












the Parking Spot **

Program Snapshot:



Washington University Discount Save year-round on business and personal travel.



Earn Free Parking – The more you park, the more you save.



Faster Entry & Exit with the Parking Spot app and shuttle tracking.



Special Offer for Wash U:

Receive two FREE days of parking when you join by March 31st!

Get two FREE days when you join now through March 31st!



Join Today!

Use corporate account code **Wash0152** during sign up.



The Benefits of Utilizing



For All Your Travel Needs



Washington University Traveler Benefits

- **4** Access to lowest possible business airfares
 - **♣** Does NOT include Basic Economy fares. Too restrictive for university travelers
 - # Fares do not allow changes; no seat selection; no FF points; last boarding group
- Access to Concur On-Line Booking Tool
 - **♣** See every possible airfare for every airline within seconds
 - **4** All personal information loaded just once for convenience
 - **♣** Data security. Information encrypted 3X a week
 - **Ability** to make a reservation in a couple of minutes
- Only travel agency to offer the university's airline discounts
 - As well as hotel and car discounts
- **4** 24-Hour Emergency Assistance
 - **♣** We're there when YOU need help 24/7/365
- **We monitor travelers unused tickets so they don't go to waste.**
 - **4** Many times we can get waivers for expired tickets
- **We monitor fares up until 24 hours of departure**

Washington University Traveler Benefits

- Travel advisors that average over 31 years experience
 - All advisors are STL based. Some have worked with Washington University for over 20 years
- Affiliation with Tzell Travel, one of the largest travel companies in the world
 - **♣** Provides access to discounts at over 36,000 hotels and 55 international airlines
- Search dozens of airlines to find the best route and fare that <u>makes sense</u> for the traveler
- **♣** No charge for cancellations or voiding air tickets
- We want to make your travel experience as positive as we can.
 - **4** Our experts have been doing this for decades
 - **Let our experts do what they do best and find you the best flights & fares**

Washington University Travel Advisors Numbers



TRAVEL ADVISOR	DIRECT DIAL #	EXT.
Amber Oliver	314.645.4858	113
Connie Brauch	314.569.1902	145
Susan Mellor	314.569.1907	138
Kathleen Altpeter	314.858.9065	106
Bonnie Sacco-Meyer	314.991.5424	102
Jean Walters	314.858.9074	124

TravelPlex Main Number - 314.569.1900



Thank you

for the opportunity to be your travel management partner.

We look forward to continuing to provide **Washington University** excellent customer service, travel savings and a proactive travel management program.

We LUV STL!

Southwest is committed to serving STL, connecting WashU to what matters most.



Quick Facts:

- Started service in 1985 as Southwest's 22nd city
- Service to 62 cities with137 departures a day
- Almost 50% of the market share in STL
- STL is a "gateway" to the rest of our network



The most flexible airline

Southwest® offers the most flexibility out of all U.S.-based carriers.





Flight credits don't expire



Rapid Rewards points don't expire



No cancel fees

No blackout dates for Rapid Rewards award bookings



Our Rapid Rewards® program gets you to the fun stuff faster.

Earn reward flights faster and easier with Rapid Rewards[®]. Every business trip gets you closer to a weekend getaway or muchneeded vacation.

- Our points don't expire
- No blackout dates
- Unlimited reward seats
- Freddie Awards' Program of the Year for the past eight years*

Earning points is easy!

Sign up at Southwest.com/

RapidRewards or scan the QR code below!







We're committed to modernizing your Customer **Experience in the years to come**

Southwest® has launched a two-billion dollar plan to transform the Customer Experience. Visit Southwest.com/experience for more information.



Enhanced WiFi

Upgraded WiFi hardware on our entire fleet for a major boost in bandwidth, delivering speeds up to 10X faster than before.



Larger overhead bins

All new 737 MAX 8 aircraft being delivered to Southwest feature larger overhead bins.



In-seat power

In-seat power ports on all new -8 aircraft delivered to Southwest, with plans to add them to our existing -8 and 737-800 planes.



Digital platform

Continued improvements to our digital platform to improve and simplify self-service options.



New seats

A refreshed look to our cabins and new seats designed to maximize your comfort will be in our planes starting as early as 2025.



Airport wayfinding

We have launched new airport signage to make it easier to navigate airport lobbies, and are continuing this rollout in 2024.



Digital bag tracking

(~)

Pre-check your bags and track your checked bags in the mobile app or at Southwest.com[®].



NEW! Assigned & Premium Seating

Starting in 2025, we will begin to assign seats and offer premium seating options. More details coming in late September!



^{*}On flights less than 175 miles, food and beverage service will be limited to water only

Our transformational journey

Join us on our journey to become an Even Better Southwest



Bags fly free is here to stay.

You and your Travelers love Bags fly free, and we're keeping our industry-leading policy. Every ticket with us comes with two free checked bags.



NEW: Assigned seats for an elevated cabin experience.

- We're introducing seat assignments with different options based on the experience they prefer. Our lowest fare will still come with two free checked bags, no change or cancel fees, travel credits that never expire, and a seat will be assigned to them prior to their day of travel.
- Our boarding process will be similar to what it is today—we will board in order, preserving our fast boarding process to get Travelers on their way as quickly as possible.
- We will begin selling flights with seat assignments in the second half of 2025 for travel in the first half of 2026.



NEW: More horizons on the horizon.

We're launching our first international partnership with **Icelandair®** in 2025. Customers will be allowed to book Southwest flights through Icelandair. We expect to add at least one additional partner in the next year, and this is just the beginning!



More, more, more rewards.

All Rapid Rewards® Members will continue to enjoy our industry-leading loyalty program. Members will earn and redeem points at the same rate they do today, and we will continue to offer no blackout dates, uncapped reward seat availability, and points that don't expire.

- **NEW:** A-List Preferred Members will be able to select all available seats at the time of booking, including extra legroom, at no additional cost.
- **NEW**: A-List Members will be able to select all standard legroom seats at the time of booking with the opportunity to choose an extra legroom seat within 48 hours of departure, if available, at no additional cost.

All **Tier Members** will continue to enjoy priority boarding, free sameday change, and same-day standby.

For more details on the upcoming changes, visit **Southwest.com/experience**





Fare Benefits

Maximizing value by purchasing the fare class that fits your business needs.

	Wanna Get Away Plus ^{IM}	Wanna Get Away [®]	
Rapid Rewards [®] earning formula	8x fare	6x fare	
Two bags fly free	✓	✓	
No change or cancel fees	✓	✓	
Flight credit if you cancel	✓	✓	
Transferable Flight Credit™	✓	_	
Same-day confirmed change	✓	Fare difference may apply	
Same-day standby list	✓		
Refundable			
Priority and Express Lanes			
Automatic check-in			



WashU Discounts

Point of Sale Discounts

Active WashU Discounts							
Origin or Destination	Origin or Destination	Business Select	Anytime	Wanna Get Away & Plus™ (0-7)	Wanna Get Away & Plus™ (10-21)		
STL	ALL	10%	8%	3%	1%		

Additional Benefit Information

- Discounts available on Business Select, Anytime, Wanna Get Away Plus, and Wanna Get Away fares (excluding promotional fares)
- Must book through Managed Channels (TravelPlex, SWABIZ)



WashU Traveler,



Take off with priority boarding¹ for auto check-in and an earlier boarding position on Southwest[®].

Between 2/1/2025 and 4/30/2025, visit the link below to enroll in Corporate Tier Experience before booking travel on Southwest to be eligible to receive promotional A-List status for 90 days.*

*Subject to restrictions. See Corporate Tier Experience Terms and Conditions for details.

Southwest.com/businesstierexperience

You'll be eligible to **extend A-List status** for an additional 12 months if you:*

- book and complete three round-trip qualifying flights¹ or six one-way qualifying flights¹, or
- earn 8,000 tier qualifying points from your qualifying flights booked and flown between your enrollment date for this promotion and the end of your 90-day promotional period.

A-List benefits include:

- ✓ Priority boarding¹
- Priority and Express Lane access³
- 25% earning bonus on qualifying flights²
- ✓ Same-day change and standby⁴
- ✓ Dedicated A-List Member phone line

Boarding positions will be automatically reserved for you and the Passengers on your reservation 36 hours prior to the flight. You and Passengers on your reservation will still need to check in within 24 hours of scheduled departure to retrieve your boarding passes. Some restrictions spply, These restrictions include, but are not limited to, your reservation must be booked 36 hours prior to scheduled departure, and or good private linearies, priority boarding will only apply to A-List and A-List Preferred Members.

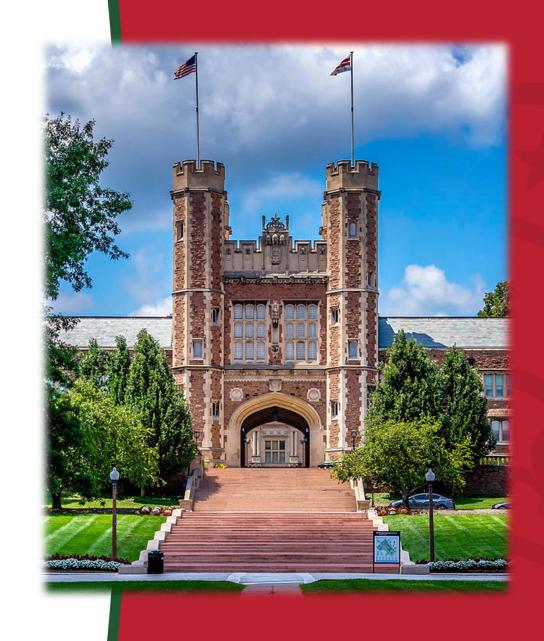
Qualifying Tights include flights booked and from through Southwest and flights add entirely with dollars. Southwest LIDV Vouchers*, gift cards or flight credits, and with no portion of the purchase price paid for with Rapid Rewards Business points.

There's no open section is different flight that despits on the same clinedard day as your original flight and it's between the same clined and it is price to you originally stretched flight, and own if review in a measure first our excluded flight, and own if review in a measure first our excluded flight, and own if review in a measure first our excluded flight, and own if review in a measure first our excluded flight, and own if review in a measure first our excluded flight, and own if review in a measure first our excluded flight, and own if review in a measure first our excluded flight, and own if review in a measure first our excluded flight, and own if review in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight, and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and own in a measure first our excluded flight and on the first our excluded flight and on the first our excluded flight and own in a measure first our excluded flight and on the first our excluded flight and our excluded flight and on the first our excl



Q&A time







Thank You!